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AirEliteNetwork.com

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Air Elite Network Membership Reaches 75 Locations Worldwide Lane Aviation, Monaco Air Duluth and Jet Aviation – Washington/Dulles Join the Network

Geneva, Switzerland (May 22, 2017) – World Fuel Services announced today that membership in the Air Elite Network has reached 75 Diamond Service Locations with the recent additions of Lane Aviation, Monaco Air Duluth and Jet Aviation-Washington/Dulles.

Lane Aviation (www.laneaviation.com), located at John Glenn Columbus International Airport (KCMH) in Columbus, Ohio, has been serving the central Ohio aviation community by supporting corporate, commercial and military aircraft since 1935. Open 24 hours a day and seven days a week, the Lane Aviation team has the capability and training to handle aircraft of all sizes. The Phillips 66[®] Aviation branded fixed-base operation (FBO) is an all-weather operation offering six heated hangars along with deice and anti-ice services. As an added convenience for international arrivals requiring a tech stop, Lane Aviation hosts a new on-site U.S. Customs & Boarder Protection facility. Lane Aviation was recognized in the 2017 Aviation International News (AIN) FBO Survey as the best rated FBO in the Columbus area.

“We are proud to attribute our 82 years of success to our commitment to putting customers’ needs first,” said Steve Evans, President of Lane Aviation. “Joining the Air Elite Network demonstrates our commitment to raising the bar in service delivery. We are eager to collaborate, share our knowledge and to learn from the other service-minded FBOs from around the world.”

A full-service FBO Based at Duluth International Airport (KDLH) in Duluth, Minnesota, Monaco Air Duluth (www.monacoairduluth.com) is strategically located on the primary great circle routes and specializes in providing “super-fast” tech stops for any size aircraft. Their FBO’s on-site 24/7 U.S. Customs International Port of Entry helps facilitate the quick turns and processing of international arrivals. The FBO features a world class facility and a second-to-none customer service team dedicated to exceeding their customers’ expectations. Monaco Air Duluth’s commitment is embodied in their daily service delivery. “It’s always about the service and only about the service – Every time you land, every time you take off, and every moment in between” is the philosophy that has been embedded in Monaco Air Duluth’s service commitment since the beginning of their operation.

“Everything we’ve done since taking over Duluth’s FBO in 2005 has been to create a better experience for pilots, passengers and guests. We believe that we offer a better approach to flight service. We’ll go as far as we have to go to ensure your total satisfaction. Anything you ask for is exactly what we provide. And we are happy to be at your service,” said Mike Magni, President of Monaco Air Duluth. “By joining Air Elite, we will be able to communicate and further our understanding of how to better serve our collective customer base with the outstanding FBOs who mirror our philosophy in so many ways. All of our interactions with World Fuel Services and Air Elite management and FBO members leave us feeling right at home.”

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A Global Network of Uniquely Exceptional FBOs



Jet Aviation – Washington/Dulles (www.jetaviation.com/dulles) is one of the latest locations added to Jet Aviation’s network of 29 FBOs worldwide. The fully renovated, best-in-class facility is conveniently located at Washington/Dulles International Airport (KIAD) in Dulles, Virginia, just a short drive from the US capital. With on-site Customs and Immigration clearance, the FBO offers a time-saving alternative to other D.C. metro area airports. The facility features six hangars and 10 acres of ramp space, making it able to accommodate all sizes of business aircraft up to a B747.

“Jet Aviation has had a wonderful working relationship with the Air Elite Network, so it was a mutual desire to continue with our newest location in our network. Jet Aviation is delighted to bring Air Elite diamond level service to the Washington D.C. area through our new Dulles location,” said John Hovis, Director of FBO Services of Jet Aviation Washington/Dulles.

In addition to Jet Aviation’s Dulles location joining the Air Elite Network, PAZOS FBO Services, an Air Elite Diamond Service location was recently acquired by Jet Aviation and is now doing business as Jet Aviation – San Juan (www.jetaviation.com/sanjuan). Located at Luis Muñoz Marín International Airport (KLMM) in San Juan, Puerto Rico, this location features a brand new 20,000 square-foot terminal facility and has been a part of the Air Elite Network since 2013. It’s the only FBO in Puerto Rico with a full-service, onsite U.S. Customs and Border Protection terminal to conveniently expedite customs and immigration processing.

“The San Juan FBO enables us to continue to provide the very best in FBO and flight-management services to customers,” said John Langevin, Jet Aviation’s Vice President, FBO Operations, North America. “It’s the perfect fit for Jet Aviation to continue expanding our reach within the region.”

The Air Elite Network celebrated its 70th location just over a month ago in April 2017 with the addition of BACF (www.bac-frankfurt.com), an FBO based at Frankfurt Main International Airport (EDDF) in Germany. The FBO is part of the Business Aviation Centre Group (BACG). Business Aviation Centre Cologne was the first BACG FBO to become a member of the Air Elite Network.

“Since the inception of the network, the vision has been to join together those FBOs that are located at strategic regional airports and operated by the best in the industry. The partnership that has grown between our Air Elite Network members and the World Fuel Services team is unique and highly valued by all those who join. Our latest editions embody this vision and we are pleased to watch the value of the network continue to evolve for our FBO partners, as well as the aircraft operators who depend on their professionalism, safety, best in class facilities and unrelenting commitment to service.” said Michael Szczechowski, World Fuel Services’ Senior Vice President of Business Aviation Sales.

Year to date, the Air Elite Network has grown by 13 locations. The network was established in 2011 and each FBO member must meet a number of airport, facility and service quality standards to qualify for membership.

Join World Fuel Services in stand A67 at the 2017 European Business Aviation Conference and Exhibition (EBACE 2017) in Geneva, May 22-24, to learn more about the Air Elite Network of Diamond Service Locations and their full suite of business and general aviation solutions.

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About Air Elite®

Air Elite® is a global network of uniquely exceptional FBOs. The premier network of Diamond Service locations is strategically positioned around the world. The comfort of consistency is delivered through elevated facility standards and customer service. Air Elite offers customers the pleasure of variety with the local expertise and regional nuances of independently owned FBOs. www.AirEliteNetwork.com

Source: World Fuel Services Corporation

About World Fuel Services Corporation

Headquartered in Miami, Florida, World Fuel Services is a global fuel logistics, transaction and payment processing company, principally engaged in the distribution of fuel and related products and services in the aviation, marine and land transportation industries. World Fuel Services sells fuel and delivers services to its clients at more than 8,000 locations in more than 200 countries and territories worldwide.

The company's global team of market makers provides deep domain expertise in all aspects of aviation, marine and land fuel management. Aviation customers include commercial airlines, cargo carriers, private aircraft and fixed base operators (FBOs), as well as the United States and foreign governments. World Fuel Services' marine customers include international container and tanker fleets, cruise lines and time-charter operators, as well as the United States and foreign governments. Land customers include petroleum distributors, retail petroleum operators, and industrial, commercial, and government accounts. The company also offers transaction management services which consist of card payment solutions and merchant processing services to customers in the aviation, marine and land transportation industries. For more information, call 305-428-8000 or visit www.wfscorp.com.

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